

M e m o r a n d u m

To: Panel Members Date: September 22, 2006

From: Diana Torres, Manager Agr. No. ET07-0173

Analyst: S.M. Godin

Subject: SMALL BUSINESS AGREEMENT WITH 100 OR FEWER EMPLOYEES

CONTRACTOR:

- Contractor's Legal Name: The Sedaker Group of Southern California, Inc.
dba Direct Buy of West Riverside County
- Type of Industry: Services
- Nature of Business: Warehousing, distribution, sales & customer
service of diversified products for home & office
- Contractor's Number of Full-Time Employees: 40
 - Number to be trained: 39
- Turnover Rate: 5%
- Repeat Contractor: No

CONTRACT:

- Training Project Profile: Retraining: Companies W/Out-Of-State Competition
- ETP Funding Amount: \$49,764
- Employer Contribution: \$62,000
- Average Cost per Trainee: \$1,276
- Range Of Hourly Wages At Retention: \$11.83 to \$50.00
- Health Benefits: Yes- \$2.00/hr.
- Occupations to be Trained: Customer Service Personnel, Sales Personnel,
Administrative Support Personnel, Team Leader,
Owner, Warehouse Personnel

- Training Menu: Business Skills, Computer Skills, Continuous Improvement Skills
- Range of Hours: 8-60
- County(ies) Served: Riverside
- Union Representation: No
- Subcontractors: Ocean Consulting, Temecula, CA (amount TBD) for delivery of Business & Continuous Improvement Skills